

FLIGHT DENTAL SYSTEMS LAUNCHES NEW ODM / OEM SERVICES FOR DENTAL UNITS



July 29, 2009 – Brampton, Ontario...Flight Dental Systems, the Canadian owned and operated dental equipment company supplying dental chairs, ultrasonic scalers, x-rays, stools and autoclaves, is launching a new division of original design manufacturing to provide the service of designing and manufacturing of dental units.

Charles Hui, CEO of Flight Dental Systems, said, “Flight Dental Systems will expand our commercial services available to all of our franchisors and clients around the world, to satisfy the industry’s needs for ODM / OEM services that are able to provide turnkey solutions for the complete design and manufacturing of dental units.

“Flight Dental Systems looks to embark on a strategic business expansion for our growing company, representing a significant investment in new employee training, manufacturing expansions, marketing, and quality control” said Joseph Hui the marketing manager at the company. “To our knowledge, Flight Dental Systems is one of the first companies to offer complete ODM services and to introduce such a full complement of integrated services to meet the needs of today’s dental manufacturers and dental supply companies,” Joseph added.

Flight Dental Systems will debut the new service in select markets in August 2009, with global availability starting later this year.

Joseph said, “We listened to our clients and also to other manufacturers before electing to make the capital investment necessary to introduce this comprehensive program of services. Companies are looking for cost-efficiency and high quality from a single source that possesses expertise in dental unit design, as well as manufacturing. Flight Dental Systems will provide what the market wants.”

Flight Dental Systems ODM service benefits include; the ability to bring a new product to market very quickly (6 months), reduced R&D costs, lower labour and transportation inputs, which ultimately will translate into lower manufacturing costs and higher profit margins. Other industries have been using this supply chain technique for many years, particularly the notebook and computer manufacturing industry. ODMs in the past have been implemented with great success and in today’s competitive markets, outsourcing the designing and manufacturing are essential to help reduce costs.

Charles also added, “We are confident that Flight Dental Systems ODM services will be in demand by our clients and other dental manufacturers based on feedback and requests from manufacturers who seek availability of these unique services.”

Flight Dental Systems was founded by Charles in 2005 after two decades in the dental office design and construction industry. Their company is lauded in news media for its expansion and increasing growth.

Flight Dental Systems currently distributes dental equipment in California, Florida, New York, Toronto, Montreal, Ottawa, Chile, Russia, Germany and the United Kingdom. The firm's headquarters are at 21 Kenview Blvd., Brampton, ON, L6T 5G7.

The company offers 5 models of dental chairs and operatories providing state-of-the-art equipment to suit the needs of all dentists. The company recently introduced the "A12 Dental Unit and operator" which uses a hydraulically driven motor to provide smooth and quiet operation. Also, the chair possesses left-hand and right-hand abilities with a thin back rest, two drop down arms and a double articulating head rest to provide the most optimal and comfortable environment for the dentist and patient. The entire unit is cast-iron with a magnificent baked finish that provides excellent asepsis and is visually appealing.

As can be seen from their successful introduction of the new A12 dental unit, Flight Dental Systems has an excellent background and track record in dental chair designing and manufacturing. The host of highly qualified engineers, technicians and scientists are at your disposal to ensure that quality products are designed and built according to your unique specifications are produced.

UPCOMING TRADE SHOWS

San Francisco CDA - Sept 10-13 - Booth #1520

Dentech China Shanghai - October 28-31

Toronto Winter Clinic - November 13 - 14

BDTA London, UK - November 12-14

Greater New York Dental Meeting - November 29 - December 2

ABOUT FLIGHT DENTAL SYSTEMS

Flight Dental Systems is a Canadian owned and managed dental equipment manufacturer and distributor with operations in over 25 countries around the world. The company was founded on a commitment to deliver high quality products that provide the design, function and durability demanded by today's dental professionals at an affordable price. The manufacturing facility (located in China) meets all of the recognized international standards including ISO 9001, ISO 13485:2003, FDA GMP, Health Canada CMDCAS and the CE standards.

Flight Dental Systems supplies dental products such as dental chairs, dental stools, operator systems, lights, delivery systems, x-ray systems, handpieces, intra-oral cams, ultrasonic-scalers and sterilization systems. By providing innovative dental solutions and high quality products at an affordable price, Flight Dental Systems helps dentists

worldwide to improve their performance and simplify their daily work.

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